FVB

MONARCH
ANNUAL CONTRIBUTIONS VIA
R/R FIELD SALES EFFORTS

BEST VALUE AVERAGE WEEKLY CASES = 5

5
X 500% (INCREASE FROM SALES EFFORTS)
25 CASES PER WEEK
X 52 WEEKS,
1,300 CASES PER YEAR

DISTRIBUTOR PROGRAM PAYMENTS

1,300 CASES
X $30.00 PER CASE PAYMENT
$39,000.00 PROGRAM PAYMENT

WINNERS

1,300 CASES
X $6.00 CASE PAYMENT
$7,800.00

TOTAL

$39,000 DISTRIBUTOR
7,800 ADDITIONAL WINNERS
$46,800

(NOT INCLUSIVE OF EFT PAYMENTS)

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Source: https://www.industrydocuments.ucsf.edu/docs/ksxm0004